

ASX Market Release
31 July 2020

Real Estate Investar Q4 Appendix 4C and Operational Update

Real Estate Investar Group Limited (“**REV Group**” or “**Company**”) (ASX: REV), a leading provider of investment property Software as a Service (“**SaaS**”) solutions to Australian and New Zealand investors, has released its Appendix 4C for the three months to 30 June 2020 (“**Fourth Quarter**” or “**Q4**”).

Fourth Quarter Highlights include:

- REV Group’s key executives along with senior staff have been assisting Real Estate CRM in preparation for its proposed acquisition by the Company ([announced](#) 3 March 2020). As a result, the Company received ~\$81,000 in additional receipts from cross company recharge fees during Q4;
- Including the additional recharge fees, the Company achieved a positive net operating cashflow position of \$72,000 in Q4. Excluding the additional recharge fees, the Company improved its operating cashflow losses in Q4, however would have remained in a negative net operating cashflow position for the quarter;
- Similarly, cash receipts from customers grew in Q4 due to the additional recharge fees yet would have remained steady at approximately \$340,000 for the quarter without the additional receipts;
- COVID-19 impact on growth was offset by the Federal Government cash grant;
- Cash on hand as of 30 June 2020 was approximately \$369,000 (up \$65,000 from the previous quarter);
- During Q4, the Company continued efforts to reduce and clear outstanding operational debt; and
- The Company appointed brokers to assist with ASX recompliance and an associated capital raising, and is currently targeting re-listing on ASX prior to the end of the calendar year.

Update on proposed Real Estate CRM Acquisition

On 3 March 2020, REV Group ([see announcement on 3 March 2020](#)) announced that it had entered a conditional Implementation Agreement to acquire 100% of the issued capital of Real Estate CRM Pty Ltd.

As the proposed acquisition of Real Estate CRM Pty Ltd will amount to a significant change in the scale of REV Group’s activities, the Company is required to obtain the approval of its shareholders for the proposed transaction under the ASX Listing Rules, and must comply with

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Chapters 1 and 2 of the ASX Listing Rules. Amongst other things, the Company will also be required to arrange for the preparation for historical audited accounts for Real Estate CRM, undertake a consolidation of its capital structure, lodge a full form Prospectus and undertake an associated capital raising to achieve the minimum working capital and spread requirements.

REV Group has continued to undertake significant preparatory work towards meeting the various requirements referred to above. In this regard, the Company has prepared a draft Notice of Meeting (**Notice**) to convene a General Meeting to consider the proposed Real Estate CRM acquisition and associated resolutions.

Before confirming a date for the General Meeting, the Company is required to submit the draft Notice to ASX and have it approved before being sent to shareholders. The Company anticipates that it will be in a position to submit the draft Notice to ASX for review in the coming days.

The Company will provide the market with a further update on the proposed date for the General Meeting, and the likely date for achieving the other conditions for ASX recompliance, in due course.

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Authorised for lodgment by the Real Estate Investar Group Limited Board of Directors

Background

The Real Estate Investar Group Limited (ASX: REV) is a leading prop tech company that provides investment property analysis, tracking and SaaS services to Australian and New Zealand property investors. The Company has entered a conditional Implementation Agreement to acquire 100% of scrip in Real Estate CRM Pty Ltd.

Contacts

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